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Franchise Hldrs.

HAS CO-AUDIT

It has been found that the Overt-Withhold Straight-Wire Process runs better on HAS Co-Audit than the Communication Process, as the Communication Process does not get off overts, it causes people to "blow" the course.

To revert to previous instructions, then, run the following Process on HAS Co-Audits:-
  "Recall something you have done to ....." (terminal)
  "Recall something you have withheld from......" (terminal)
  (one question after the other)

The Co-Audit Instructor should select a terminal by communicating freely with the PC, asking questions relating to PC's present life terminals and the eight dynamics. PC will be fixated on any terminals against which he has committed overt acts - even though these overts may have been not-ised. The terminal chosen by the Instructor must be real to the PC and must show charge on the E-Meter.

Keep up the Co-Audit PC's interest in Case. This is a most important factor if large groups are to be maintained. If there is little change in needle reaction and no obvious signs of mis-emotion on terminal, then run terminal to a comm lag flat point and then locate another terminal. After this terminal has been handled it may be preferable to return to previous terminal, but this is a matter for the Instructor's discretion.

If PC runs out of answers (for Co-Audit only) abandon terminal and find anothe
  "What have you done?"
  "What have you withheld?"
  is the general form of this process and may be used.

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